



Insurance

Application Modernization

Challenge & Solution

Jubilee Life, a major insurance company, was challenged to reach their geographically dispersed customer base. After extensive travel, the sales agents had to record the proposal information on paper then return to headquarters to manually input the data in the back-office system. The sales process typically took days to be completed. Additionally, it proved challenging to provide service through banking and financial partners as the Oracle Forms back-office insurance sales system could not operate on mobile devices.

Jubilee Life found a solution with a combination of AuraPlayer's technology, Oracle's mobile infrastructure and Samsung's enterprise tablets.

With the joint solution, sales representatives and channels now have access to the insurance system via Samsung Tab A devices, while supporting hundreds of remote users on the robust Oracle Mobile Infrastructure. With AuraPlayer's enabling technology, a "mobile-ready" version of the Oracle Forms system was available in weeks without the need for redevelopment or migration of the original system.

Features

- ✓ Field sales agents can close sales and generate policies on the Samsung Tab A devices in remote locations, including approvals with customer signatures using the Samsung S-Pen technology.
- ✓ Process per policy was cut from 2-3 days to less than 10 minutes!
- ✓ Supports hundreds of concurrent salespeople on Oracle's scalable, robust mobile infrastructure.
- ✓ With AuraPlayer the customer maintains one system with both a desktop and a mobile user interface.

Before



After

